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Dear Sir: The increasing demand for our stock in your State the last few years, has caused us to pay special attention to the growing of such kinds and varieties of fruit trees as your trade demands. On account of having increased our plant the past year to double what it has been in the past, we have in surplus the following stock to offer for this Fall and Winter shipment:

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100,000	Apples	in	variety,	No	1,	one	year,	4	to	6	ft.
55,000	Cherry		17				t)			.68	
65,000	Pear		U				T			u	*
20,000	Apricot		17				17			Ħ	
30,000	Feach '		32				12			¥	
100,000	Prune		17				tr			12	
12,000	Plum		C.N.				11			11	
3,000	Almonds		13				17			23	

The above trees are all strictly first class, thrifty, and stocky. The finest we have ever grown.

If you can use any of the above named stock, please mail us a list of what you needing, and we will quote you prices. We believe we can save you money, as we will make very low prices on anything you can use, either in small or car load lots.

The freight rate by rail has lately been reduced to 40 cts per 100 lbs. in boxes or bales to Sacramento, S. F., Oakland, San Jose, Marysville,, Stockton, Niles, Woodland, Davisville and all intermediate points, and to \$50.00 per car load; this is less than haif the rate charged last season; to Los Angeles \$110.00 per car, less than car lots 85 cts per 100 lbs in boxes or bales.

We can pack from 25,000 to 30,000 trees in a furniture car, so the freight costs only 1/5 of a cent each on trees to the first named points, and 2/5 of a cent to Los Angeles on trees in car load lots.

Inspector's certificate will accompany each shipment. We will be pleased to receive a list of what you want by early mail, for priced.

Yours truly,

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